



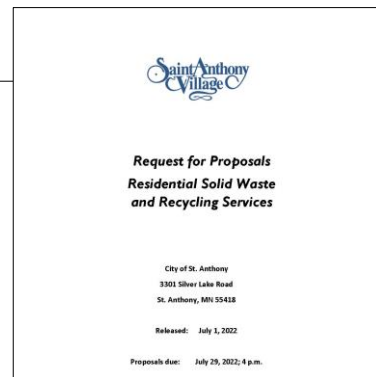
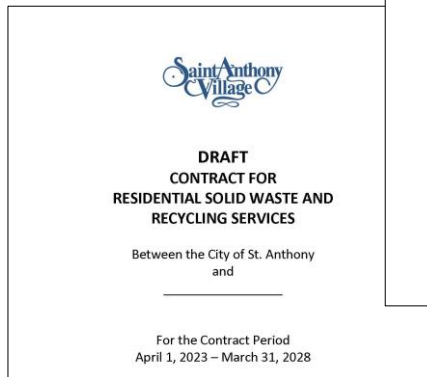
SOLID WASTE AND RECYCLING COLLECTION SERVICES

Request for Proposals and Process
October 11, 2022

RFP PACKET CONTENT



- Technical Assistance from Ramsey County and Foth Infrastructure & Environment, LLC
- Released July 1, 2022
 - RFP and Draft Contract



PROPOSAL EVALUATION CRITERIA



- Price Schedules
- Disruption of Service
- Experience and Capacity
- Thoroughness and Responsiveness
- References

Event	Date/Time
RFP issued	July 1
Proposers' questions regarding RFP to be submitted to City	July 8 by 4:00 p.m.
City answers to questions	July 15
Proposals due to City	July 29 by 4:00 p.m.
Interviews of finalists	Week of August 22
City Council meeting to authorize Final Contract negotiations	September 27
Final Contract negotiations	September 28 through October 14
City Council to authorize Final Contract	October 25 (approximately)

Note: * These dates are subject to change as the City deems necessary

CONTRACT SCOPE



Current Contract

- Organized collection contract with three haulers
- Waste and recycling services for residential dwelling units-up to 3 units-no opt out
- Subscription yard waste pickup
- On-call bulky item pickup
- Organics collection plan
- Christmas tree pickup-no additional fee

Contract beginning April 1, 2023

- All services provided in current contract
- Single hauler
- Curbside organics collection-reopener clause
- Weekly recycling collection-reopener clause
- Collection of waste and recycling for all city facilities
- Hauler staffed spring clean up day event
- Separation of refuse collection and disposal prices for increased transparency

PROPOSAL REVIEW COMMITTEE



- Charlie Yunker, City Manager
- Nicole Miller, Assistant to the City Manager
- Shelly Rueckert, Finance Director
- Jeremy Gumke, Public Works Director
- Filsan Ibrahim, Ramsey County Environmental Health Specialist

PROPOSAL REVIEWS



- Reviewed RFP and Draft Contract
- Reviewed proposal documents
- Created follow up questions for haulers
- Conducted in person interviews with haulers
- Created scoring weights
- Scored proposals in areas of:
 - Disruption of service
 - Experience and capacity
 - Thoroughness and responsiveness
 - References
- Provide recommendation to City Council

PROPOSAL COMPARISONS



Walter's

- ✓ Thorough and complete proposal
- ✓ Capable of serving our city well
- ✓ Customer Service
- ✓ Curbside Organics
- ✓ Weekly Recycling
- ✓ References
- ↑ Price

Aspen

- ✓ Thorough and complete proposal
- ✓ Capable of serving our city well
- ✓ Customer Service
- ✓ Curbside Organics
- ✓ Weekly Recycling
- ✓ References
- ↓ Price

FIVE YEAR TOTAL COSTS



	Aspen	Walters	Current Contract
Refuse	\$1,902,341	\$2,734,215	\$2,387,233
Recycling	\$696,028	\$755,906	\$568,540
Yard Waste	\$612,709	\$935,213	\$556,145
Bulky Waste	\$106,879	\$130,629	\$113,161
Total	\$3,317,957	\$4,555,963	\$3,625,079

NEXT STEPS



- Contract Negotiations with Aspen
- Final Contract approved by City Council
- Public Education Planning with Communications Department and Aspen
 - Website
 - Direct mailings
 - Newsletter articles
 - Social media

- New Contract begins April 1, 2023



QUESTIONS? |